



Joe Marroquín

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Joe is a high-energy multi-dimensional C Level global executive and board advisor who blends deep technical & business skills into secure and innovative business offerings for some of the world's largest companies. Joe designs intelligent empirical programs to drive desirable outcomes in complex organizational landscapes. He builds cohesive and motivated global teams focused on delivering exceptional business results.

AT A GLANCE

- Managed ISO27001 information security program for global media corporation that broadcasts 1,700 television stations globally with steaming in a hybrid cloud environment: Disney+, Amazon, AT&T, Apple, CBS, ABC, Fox, BBC, FoxLatino, Sony
- PCI Deployment & Migration Experience: Sprint/Nextel, AFI Enterprises (Popeye's/Cinnabon), Blockbuster, Disney
- Managed SSAE18 SOC Compliance Program for SOC1 Type I, SOC1 Type II, SOC2 Type II Programs
- Delivered multiple yearly SOC1 Type II Reports, SOC2 Type II Reports, ISO27001 Reports, and TPN Reports
- Led IT program during M&A of Sprint & Nextel (Clean Room, Strategy, Business Process Design)
- Architected Disney Go Network & Portal
- Helped architect Blockbuster Netflix Competition Business Model
- Led Annual Capital Budgeting for \$3.5 Billion Dollar Corporation

EXPERIENCE



Encompass (2019 - PRESENT) – CISO & Chief Compliance Officer

- Managed all aspects of the corporation's global information security program
- Managed all aspects of the corporation's global compliance Programs
- Chaired the company's Information Security and Compliance Steering committee with members including the entire C-Suite, the geography General Managers, and board representatives
- Delivered company's first SOC2, SOC1, TPN, and ISO27001 reports



Adaptigent (2018 - 2019) – Senior Director of Global Strategic Alliances

- Managed a multi-million dollar international book of business with Fujitsu, Japan



Digital Realty (2016-2018) – Senior Director of Datacenter Product Development

- Led assessment of data centers in London, Amsterdam, and Germany (due diligence for corporate acquisitions)
- Responsible for leading Digital Realty Capital Planning (\$3.5 billion dollar company)
- Evaluated data-center architecture: information security, power architecture, integration, physical security
- Global Product Development leader responsible for new product development



IBM (2011 – 2014) – Associate Partner (SBSP)

- Sold multi-million dollar integrated solutions: security, cloud, big data, analytics and mobile
- Global keynote speaker: IBM's global conferences on security, cloud, and analytics



SFN Group (2010 – 2011) – Senior Director of Enterprise Architecture

- Led migration of IT System, and complex national point of sale and payments system (PCI) from IBM to Sungard data centers.
- Delivered consulting projects with complex compliance to security standards like ISO 27001



TATA (2008 – 2010) – Director, Growth Markets

- Recruited to build North America's practice on big data, cloud, security, and analytics
- Keynote speaker on cybersecurity and terrorism in various global forums, including a prestigious conference in Istanbul



Accenture (2000 – 2008) – Senior Manager & Master Technology Architect

- Sold and delivered multiple multi-million dollar projects that incorporated some of the most stringent cybersecurity standards in the industry
- Led multi-million dollar projects for major media companies like Disney and Blockbuster
- Led the technology integration planning for the Sprint/Nextel Merger (including clean room activities)



Ernst & Young (1998 – 2000) – Mergers and Acquisitions Senior Consultant

- Core team member for multiple Program Management Office Technology implementations in support of corporate mergers and divestitures: Security integration, ERP integration or separation (cost saving value proposition definition, execution and tracking)
- Developed custom PMO software to track merger and divestiture value proposition implementation progress



United States Naval Officer of the Line (1992 – 1998) – Lieutenant (O-3)

- Formally trained in cryptography, cryptosystems, and security
- Decorated combat veteran, deployed to Persian Gulf, Kosovo, Mediterranean, Indian Ocean, Caribbean and South Pacific
- Developed Networks Architectures Afloat and Ashore (critical emphasis on security)

EDUCATION



Texas A&M University

- Postgrad International Affairs & Economics
 - International Economics
 - European Security Economics
 - Energy Security
- Bachelor of Science

OTHER NOTABLES

- Accenture instructor for contract law and contract negotiation course
- Accenture instructor for Financial Program & Project Management
- Published author
- Guest Lecturer on Cybersecurity at Kennesaw State (2020, 2021)
- Ten-time Runner of AJC Peachtree Atlanta Road Race 10k (July 4th)
- Avid SCUBA Diver, Tropical Wreck Diver